Document Center Acquisition & Integration



Jonathan Brun

Nimonik Founder & President

15 years of experience in regulatory compliance and standards with a background in engineering. Jonathan has worked with companies around the world to help them effectively manage their compliance.

Jonathan has led the acquisition of five companies at Nimonik and most recently that of Document Center. Jonathan will help lead the merged companies and establish Nimonik as the best solution for compliance management to regulations and standards.



Kyle Bach

Operator of Document Center since 2010 Vice-President of Nimonik

Kyle has grown Document Center 100%. He manages all aspects of Document Center operations and has worked with SDOs across the United States and abroad.

Kyle will bring a deep experience and understanding of the standards community as he is now a full-time member of the Nimonik team.



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Nimonik acquired Document Center on December 31, 2023

Document Center has been selling Industry Standards since 1982.

The entire team at Document Center is now part of Nimonik and will continue to provide exceptional service to customers and our SDO partners throughout the United States and overseas.



Document Center History

Document Center has Royalty Agreements with a broad collection of standards and they have been a reliable industry partner for over 40 years.

Document Center offers Print, PDF and Subscription access to various standards.

Document Center has maintained a robust relationship with SDOs, and 10,000+ customers across many sectors.

40 years of experience working with standards users!

2 ways to obtain standards

1. Retail sales via PDF & Print on Document-Center.com

2. Upgraded subscription platform for standards

Nimonik will continue to offer retails sales, subscription service and alerts when standards are updated. We will continue the exceptional customer service that Document Center provides.

Nimonik and Document Center now offer service and support globally with staff in the United States, Canada, Asia and Europe. Assigned customer success team members will help subscribers manage their collections effectively.

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About Us

Founded in 2008 with offices in Montréal, Calgary, Toronto, Shanghai and Oakland.

Nimonik services over 800 customers around the world with a focus on <u>mid-size</u> <u>international companies.</u>



Core customers

Nimonik core customers

- Medium size companies
- Manufacture and sell complex products
- Sophisticated operations
- Desire to improve conformance

One Team

Nimonik is run by engineers and science people for engineers and scientists!

- Analysts who add value to regulations and standards
- Software and product team who wants your feedback
- Amazing customer success team to help you find and manage conformance

Nimonik is a compliance management solution tool for:

- 1. regulations
- 2. standards
- 3. your documents.

Nimonik identifies requirements across many areas



... from various Sources:

Regulations + Standards



Company Documents: Permits, design documents, customer requirements,...

...and enables timely management of Actions and Audits.

Integrated Solution

Regulations

Comprehensive Compliance

Database of regulations and requirements with link to standards

Standards

Access to standards and link them to your documents & standards

Company documents

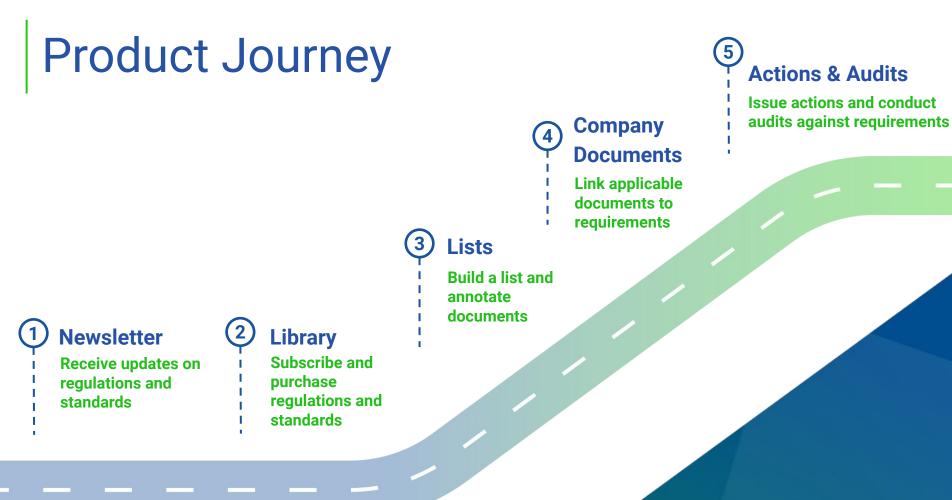
Engineering documents, procedures,

Nimonik software workflow

Nimonik Inc. offers an integrated compliance management program for organizations to better manage their obligations across quality, environmental, safety, privacy, human resources, and other areas.



Nimonik helps you achieve conformance across your operations, products and services.



A simple goal

An affordable solution to manage your requirements across all documents

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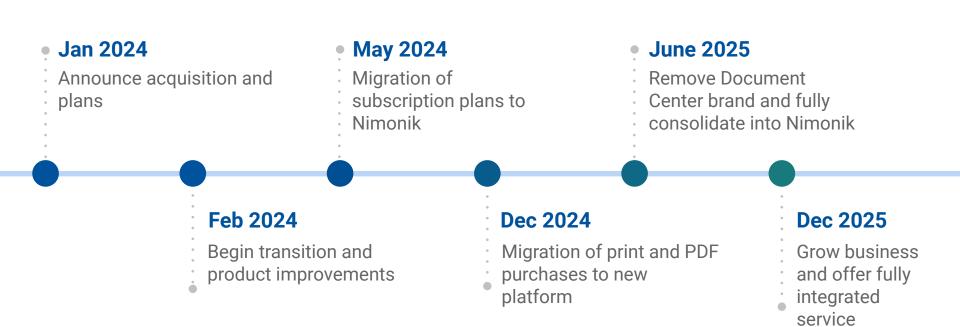


5 acquisitions & integrations

2008: Nimonik created 2016: Conformance Check 2017: Envitool Shanghai 2022: MediaLogic 2023: Templegate 2024: Document Center

All companies were in the standards and regulations space and they have successfully been integrated into Nimonik. Nimonik has a team and process in place to ensure a smooth transition.

Document Center Transition Timeline



Standard Development Organizations

We will broaden our standards offering over the coming years to serve all industries and standards users.

Going beyond PDFs

Various attempts have been made to make standards more valuable.

- IHS : Workbench
- MadCad : Building Codes
- IEC/ISO SMART
- TechStreet
- Virtual Bookshelf
- CSA Advantage
- ASTM Compass
- Fonto (NIN)

None of these organizations are fundamentally technology companies. Nimonik has developed tools to handle regulations, which are highly similar to standards.

Fundamentally, Nimonik is a technology company.



Most now subscribe to music streaming services because:

- Access to all music, ever.
- Playlists, music management, recommendations
- Affordable price

Pretty amazing, no?

Technology Rollout

Basic functionality (Phase 1) 2024

- Red-line
- Ability to build lists of applicable documents (standards)
- Ability to annotate, comment
- Link documents to your documents
- Link regulations with standards

New functionality (Phase 2)

- Ability to convert standards into audit checklists
- Include supporting documents and procedures with standards purchases
- Al Chatbot

Nimonik will make standards and digital requirements management <u>easy and affordable.</u>



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Questions?